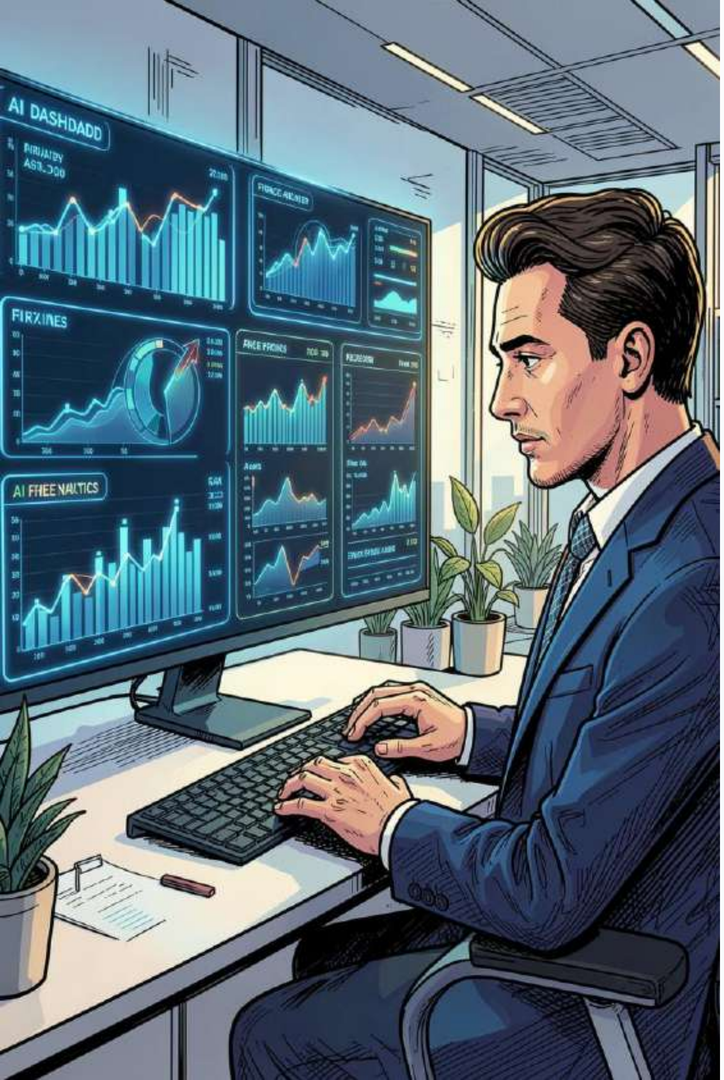

HAYORMIDEY CONSULTING & TRAINING × ICAN

AI Income Masterclass for Finance Professionals

Unlocking New Revenue Streams and Career Growth Using AI

Abiola G. Ibiyemi, FCA, ACTI | *Hayormidey Consulting & Training* | *08023218945*

Presented to:

Institute of Chartered Accountants of Nigeria (ICAN)
Ilupeju-Gbagada District Members

What If AI Could Add ₦500,000 – ₦5 Million to Your Annual Income?

AI Is Transforming Finance Now

The tools are available today. The market demand is real and growing.

New Income Streams Are Opening

AI-powered services are creating premium consulting and training opportunities.

ICAN Members Are Uniquely Positioned

Your qualification is the credibility gate — AI is the capability upgrade.

AI Is Not Your Replacement — It Is Your Multiplier

AI Is Eliminating

- Slow, repetitive processes
- Manual data extraction
- Basic reporting tasks

AI Is Amplifying

- Strategic advisory and consulting
- Financial analysis and business planning
- Client delivery speed

25 years of expertise + AI = Exponential output. Your existing skills in reporting, tax, audit, and risk management are the asset — AI is the accelerator.

SECTION 1 — INCOME OPPORTUNITIES

Five AI-Powered Income Opportunities for ICAN Members

Illustrative market-observed ranges (Nigeria, 2024–2025). Results vary by client base, quality, and execution.

1 **AI Financial Reporting**
Management accounts, board packs, KPI dashboards. **₦50K–₦500K/month per client.**

2 **Business Plans & Feasibility Studies**
Projections and investment proposals completed in hours. **₦100K–₦1M per project.**

3 **AI Tax Advisory**
Tax computations, VAT analysis, FIRS support. **High recurring retainer revenue.**
- FIRS expectations
- Risk of Incorrect Computation
- Regulatory exposure

4 **Virtual CFO Services**
Remote strategic advisory and board reporting. **₦150K–₦2M/month per client.**

5 **AI Training & Corporate Workshops**
AI for Finance workshops for corporates and agencies. **₦250K–₦5M per engagement.**

How to get first client !!!

Example:

<u>Step 1</u>: Offer free diagnostic

<u>Step 2</u>: Show AI-powered sample output

<u>Step 3</u>: Close ₦150k–₦300k retainer

The RCTOF Method — Your AI Operating System

Weak prompts produce weak outputs. RCTOF produces professional-grade results.

1

R — Role

Act as a senior Nigerian tax consultant...

2

C — Context

We are preparing FIRS CIT computation for FY2024...

3

T — Task

Calculate tax payable and deferred tax...

4

O — Output

Produce a formatted tax schedule in table form...

5

F — Format

Use IFRS-compliant layout, in Naira millions...

✅ **Paid Intellectual Property**

Create:
RCTOF Prompt Library
(Tax, Audit, Advisory)

Sell as:
₦25k – ₦100k toolkit
or bundle with training

SECTION 2 — RCTOF IN ACTION

The Difference a Structured Prompt Makes

❌ Weak Prompt

"Write a management account commentary"

⚠️ Vague input produces generic output. No role, no context, no format.

✅ RCTOF Prompt

"Act as a CFO preparing board commentary for a Nigerian commercial bank. Context: Q1 2025 results — PAT declined 18% YoY due to increased loan loss provisions. Task: Write a 200-word executive commentary explaining the variance and outlook. Output: Professional board-ready paragraph. Format: Formal, past tense, no jargon."

Master one tool deeply before adding the next. Core tools: ChatGPT, Microsoft Copilot, Gamma AI, Canva AI, and Zapier.

SECTION 3 — LIVE DEMONSTRATION

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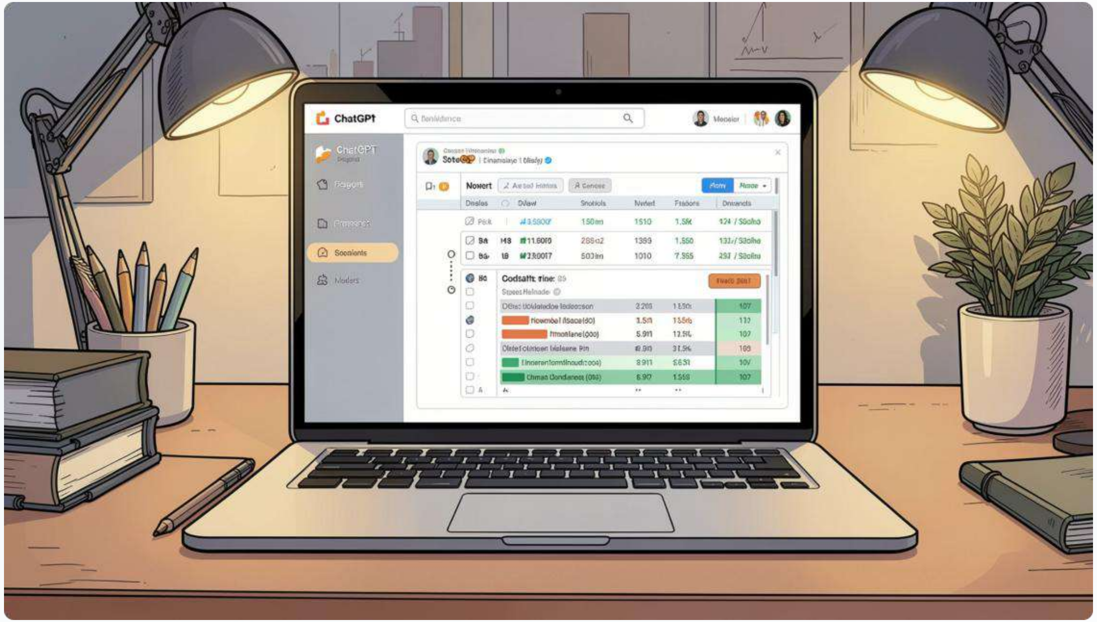
Watch AI Work — Live, Right Now



Live Demo Scenario

Opens ChatGPT and constructs an RCTOF prompt live on stage:

> "Prepare a variance commentary for a company where revenue declined 12% but net profit grew 8% due to cost efficiency gains."

AI produces a board-ready paragraph in under 60 seconds.

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SECTION 4 — CASE STUDIES

Real Results from Real Practitioners

The Management Accountant

Monthly board pack reduced from 5 days to 5 hours using ChatGPT + Copilot. Monthly income tripled within 6 months.

Before: ₦300k/month
After: ₦900k/month
Time saved: 80% Tools used: ChatGPT + Excel

The Independent Consultant

Sole practitioner scaled from 1 to 3–4 projects per week — Big Four quality output, 300% revenue increase without additional staff.

The Finance Trainer

Developed structured AI curriculum for corporate clients. New revenue stream: ₦500K–₦2M per engagement.

Practitioner-observed outcomes — individual results depend on execution.

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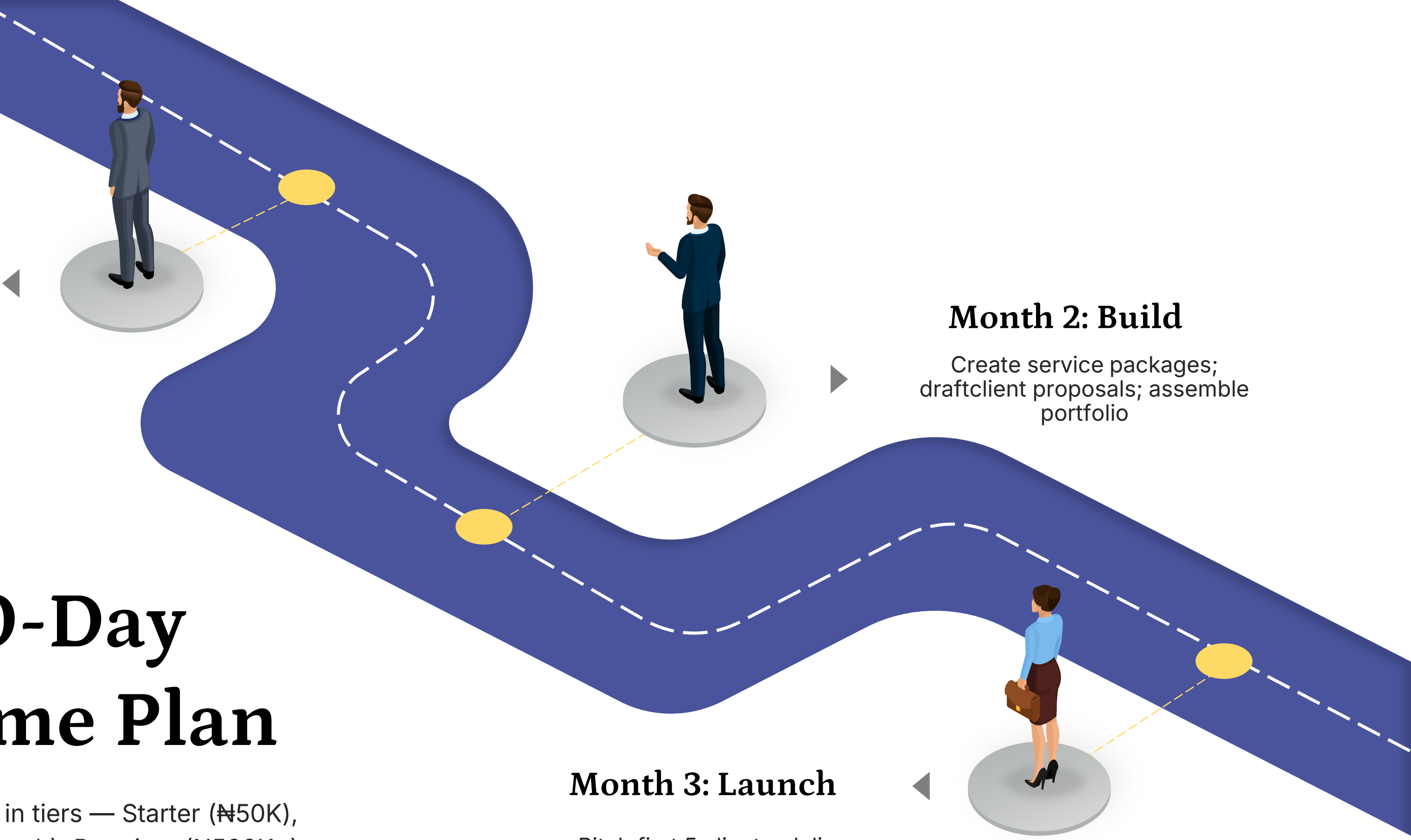

Month 1: Learn

Complete one AI cert; master RCTOF; build 3 samples

Month 2: Build

Create service packages; draftclient proposals; assemble portfolio

Month 3: Launch

Pitch first 5 clients; deliver projects; collect testimonials

Your 90-Day AI Income Plan

Package your services in tiers — Starter (₦50K), Professional (₦150K/month), Premium (₦500K+). Market through LinkedIn, WhatsApp groups, ICAN events, and client referrals.
Your ICAN qualification is the credibility gate.

SECTION 6 — PROFESSIONAL RESPONSIBILITY

Using AI Responsibly — What ICAN Members Must Know

ICAN Code of Ethics

Objectivity and professional competence cannot be delegated to AI.

Client Confidentiality & NDPR

Never input client names, TINs, BVNs, or account numbers into public AI tools.

Professional Sign-Off

All AI-generated work must be reviewed and authorised by a qualified professional.

Document Your AI Usage

Treat AI like any tool in your working papers. Verify outputs against source data.

AI is your research assistant. You are the professional of record.

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PROFESSIONAL RESPONSIBILITY

Four Rules Every Finance Professional Must Follow When Using AI

AI is a powerful tool — but it demands the same professional rigor as any financial instrument. These four rules protect your clients, your reputation, and your practice.

The Four Non-Negotiable Rules

Verify Every Output

AI can fabricate figures. Always cross-reference outputs against source data before using them.

Protect Client Data

Never input client names, TINs, BVNs, or account numbers into public AI tools.

Apply Professional Judgment

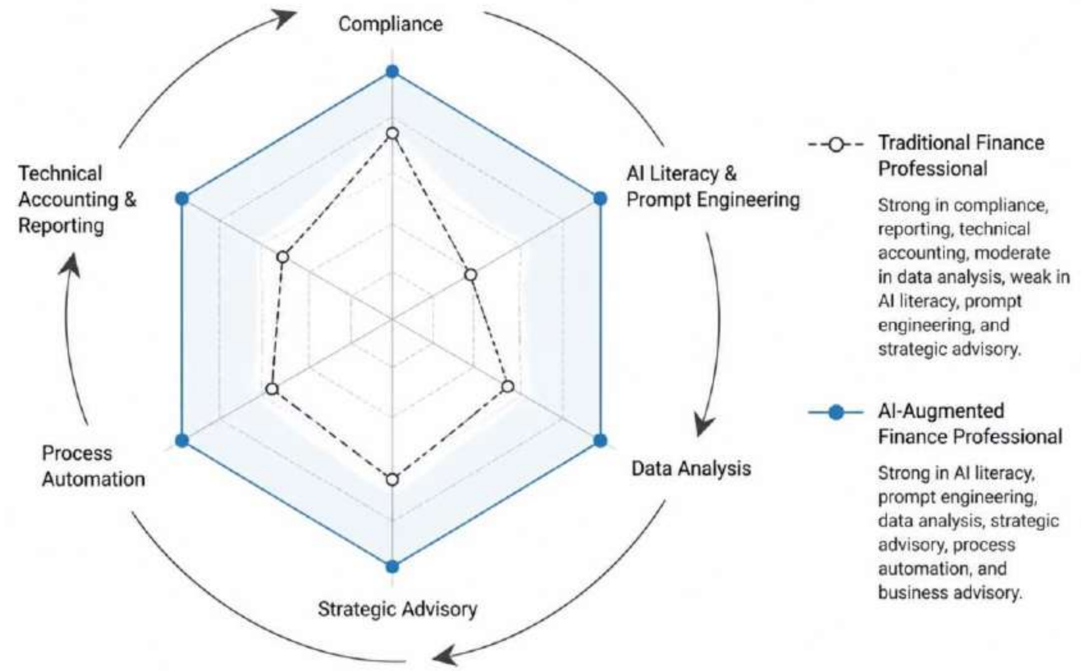
Before signing or submitting any AI-assisted work, apply your own professional judgment.

Document Your AI Usage

Treat AI like any other professional tool — record its use in your working papers.

The New Finance Professional: 2025 and Beyond

The finance professionals who thrive are not replacing their expertise with AI — they are **augmenting it**. The competency profile has shifted from technical execution to strategic advisory.



Five Mistakes That Will Cost You

- **Waiting to Start**

  Readiness comes from doing — not from waiting.

- **Tool-Hopping**

  Mastering one tool beats superficial use of ten.

- **Skipping Ethics**

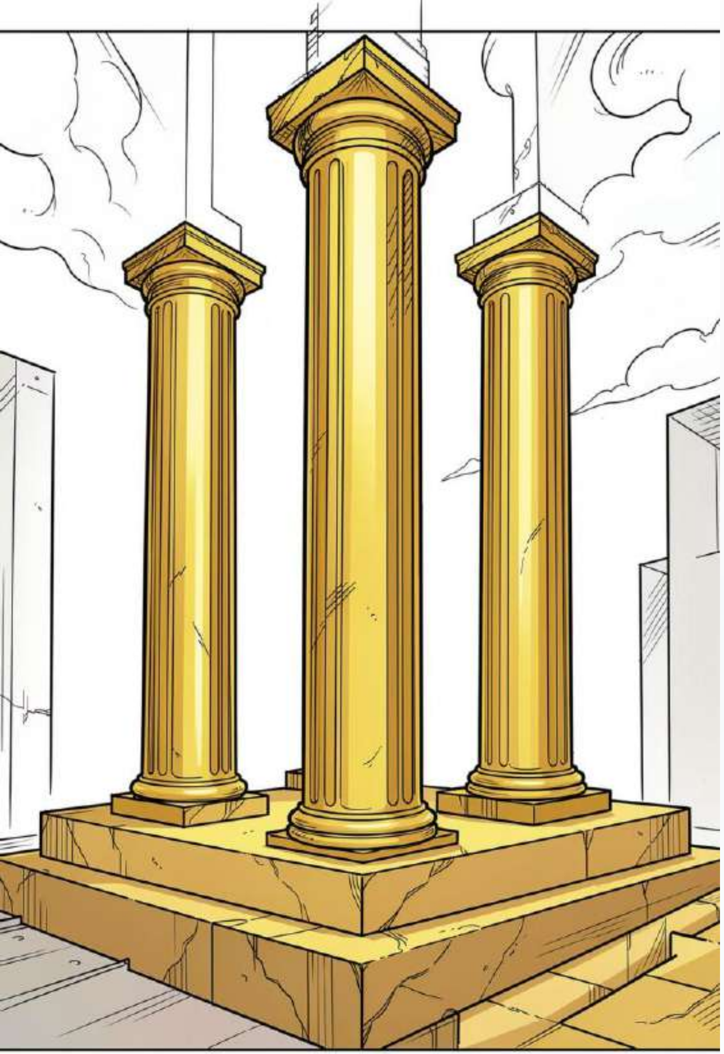
  Over-reliance without oversight is a professional liability.

- **Ignoring the Market**

  Not communicating your AI capability to clients leaves value on the table.

- **Working Without Structure**

  Using AI without RCTOF produces inconsistent, unreliable outputs.



Three Things to Remember from Today

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1

AI Creates Opportunity

Finance professionals who act early will lead. The window to differentiate is now.

2

Your ICAN Qualification Is Your Edge

AI cannot replicate your professional judgment, ethics, or chartered status. That is your competitive advantage.

3

RCTOF Is Your Operating Framework

Structured prompts produce professional results. Use the framework every time.

HAYORMIDEY CONSULTING & TRAINING

AI for Finance Professionals

A structured cohort program designed for chartered accountants, auditors, and finance leaders who are ready to lead with AI.

Facilitator

Abiola Ibiyemi, ACA

Delivery

Virtual — Microsoft Teams / Google Meet

Format

Structured cohort with live sessions and resources

Investment

Option 1: Free AI Beginners Session

Option 2: ₦100k Beginners Premium Class

Option 3: ₦200k Full Programme + 3 months mentoring

Message us on WhatsApp to register:
0802 321 8945; 0903 023 2564

The Future Belongs to Finance Professionals Who Move First

"Will you watch the AI revolution happen — or will you lead it?"

Your 7-Day Challenge

01

Try one RCTOF prompt in ChatGPT today

02

Identify one service you can build with AI this week

03

Connect with Hayormidey — your next step is one conversation away

Thank you | Q&A
— **Abiola Ibiyemi, FCA** | Hayormidey Consulting & Training | ICAN AI Income Masterclass Programme

Thank you